



“Overcoming Call Reluctance” Sales Training Workshop

Hate cold calls? Can't handle the rejection? Pipeline drying up? Don't know where the next sale is coming from and the boss in on to you? In this dynamic program participants will learn how to overcome call reluctance and start filling their pipelines with qualified prospects.

Class: Overcoming Call Reluctance

Trainer: Gary Gibboney

Location: Trustpointe, Inc.

Date: Wednesday, April 22, 2009

Time: 8:00 AM – 12:00PM

Cost: \$129.00 (2 or more from same company 99.00 each)

To Register: via email to gary@thetrustpointe.com or call 317.845.0041

If you can't attend in April, mark your calendars for these future dates!

Thursday, May 21, 2009

Thursday, June 25, 2009

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